

ViviCella

Investment Teaser

Clinical-stage platform company developing patented anti-VEGF therapies for high-unmet-need ophthalmology and dermatology indications.

Lead program VVCA-101 targets ophthalmic indications (pterygium, pinguecula and pyogenic granuloma) through a capital-efficient, FDA-aligned development strategy supported by strategic manufacturing and clinical partners.



INDUSTRY

Ophthalmology

LEAD PROGRAM

VVCA-101

FUNDING ASK

\$15M Series A

REGULATORY

**Phase II IND
Approved**

COMPANY OVERVIEW

- Clinical-stage platform company focused on anti-VEGF therapies for high-unmet-need ophthalmology and dermatology indications.
- Lead asset VVCA-101 targets ophthalmic indications (pterygium, pinguecula and pyogenic granuloma) using repurposed biologic ranibizumab in a capital-efficient path where surgery is status-quo.
- Strategy combines patented indication coverage, FDA alignment for 12-year exclusivity and outsourced development / manufacturing partnerships.

TRANSACTION OVERVIEW

- Raising \$15 million of Series A capital to execute Phase II clinical studies, extend IP and fund working capital.
- \$30 million of Series B capital contemplated for Phase III execution and BLA filing after Phase II data.
- Completion of Phase II or Phase III may create acquisition / strategic partnering optionality.

INVESTMENT HIGHLIGHTS

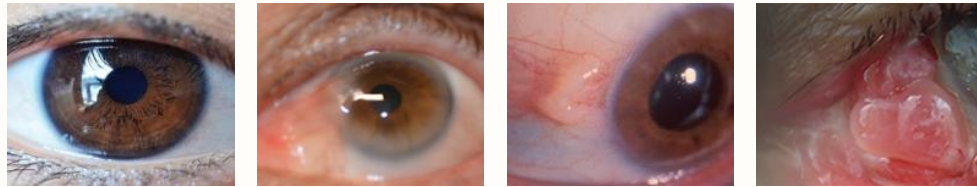
- 01 Differentiated first-in-class positioning**
Patented anti-VEGF approach targets ocular surface lesions requiring surgery like Pterygium, Pyogenic Granuloma, and Pinguecula, using already third-party insurers approved biologic where no other pharmacological therapy has been approved.
- 02 De-risked regulatory and development path**
Pre-IND FDA alignment, Phase II IND approval and no additional non-clinical safety studies required before IND.
- 03 Large markets with attractive economics**
US market potential of \$6.6B and ViviCella total treatment cost of \$4.5k vs. \$14.8k–\$27.2k for current non-surgical and surgical therapies.
- 04 Multiple value-creation levers**
Ophthalmology lead assets, dermatology line extensions, strategic partnerships and potential acquisition after Phase II / Phase III.

SELECTED OPERATING SNAPSHOT

Metric	Current	Series A / Phase II	Post-Phase II+
Capital	\$1.59M seed raised	\$15M Series A	\$30M Series B
FDA status	Pre-IND validated	Phase II IND approved	BLA pathway under review
Lead market	VVCA-101 ophthalmology	Phase II efficacy readout in 4 months	H1 2029 launch target
IP / exclusivity	4 issued U.S. patents	IP extensions	12 years to 2041*
Exit options	Strategic partnering	Post-Phase II optionality	Post-Phase III / BLA optionality

*Exclusivity timing assumes BLA approval as presented in ViviCella management materials.

CLINICAL NEED & DISEASE BURDEN



Healthy eye

Pinguecula

Pterygium

Pyogenic granuloma

No approved pharmacologic standard today; surgical recurrence can exceed 50% without grafts

- Pinguecula, pterygium and pyogenic granuloma can cause discomfort, visible disfigurement, corneal damage and vision impairment.
- Chronic eye drops and surgical excision dominate the current pathway, with outcomes dependent on treatment method and surgeon skill.
- Disease burden is concentrated in UV-exposed populations, supporting a meaningful addressable U.S. and global market.

Pinguecula prevalence is estimated at up to 10x pterygium prevalence in ViviCella materials.

LARGE, GROWING END MARKETS (TAM)

Pterygium

\$272.5 Bn

Expected 2029 global market CAGR 6.4%

Pyogenic Granuloma

\$257.7 Mn

Expected 2029 global market CAGR 6.4%

Pinguecula

\$286.9 Mn

Expected 2029 global market CAGR 7.3%

2029 U.S. MARKET FRAMING USING VCCA101

SAM
(Serviceable Available Market)

\$36 Bn

SAM
(Serviceable Available Market)

\$112 Mn

SAM
(Serviceable Available Market)

\$121 Mn

SOM
(Serviceable Obtainable Market)

\$1.4 Bn

SOM
(Serviceable Obtainable Market)

\$33.7 Mn

SOM
(Serviceable Obtainable Market)

\$36.3 Mn

Global TAM, SAM, and SOM are solely based on surgical procedures. Current SAM and SOM are normalized for each region. The target SOM assumes that CVVA-101 is based on 10% patient uptake (adoption rate) for 3 years post commercialization. This adoption rate is based on physician prescribing behavior based on anti-VEGF biologic rates for ocular use already approved by third-party insurers and CMS for Medicare/Medicaid (in the United States), as well as various other national agencies in ex-U.S. markets.

LEAD ASSET: VVCA-101



Commercial kit designed for single-dose physician administration

- Ranibizumab-based anti-VEGF therapy repurposed for surface-eye use.
- Intended for pterygium and pinguecula, with pyogenic granuloma evidence also shown in ViviCella materials.
- Minimally invasive regimen requiring four injections spaced one to two weeks apart.
- Positioned as an affordable, definitive alternative to chronic drops and surgery.

EARLY EVIDENCE & ECONOMIC POSITIONING

50+

tested pterygium cases

Retrospective ViviCella experience

86.3%

minimum success rate

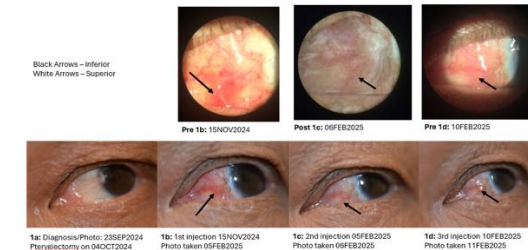
25-patient analysis, 95% CI

\$4.5k

ViviCella total cost

1–4 treatment range

Case Study 1: Treatments with Cimerli (Dose 0.3mg; 6mg/mL)



Patient 1: Diagnosis of pterygium on 23SEP2024. Pterygiectomy performed on 04OCT2024. Following graft insertion, underwent three (3) Cimerli injections to resolve recurrence and reduce redness in affected area.

Illustrative case material from ViviCella shows reduction in redness / vascularization after repeated injections and control of lesion progression.

Current treatment pathway
\$14.8k–\$27.2k



ViviCella regimen
\$4.5k

Source slide compares annual eye-drop / surgery pathway vs. ViviCella treatment option using management assumptions.

FDA-ALIGNED DEVELOPMENT STRATEGY

- Pre-IND meeting with FDA validated use of a market-approved anti-VEGF product in its approved configuration.
- FDA agreed no additional non-clinical safety studies would be required prior to IND based on available safety data.
- Redness reduction was recognized as potentially clinically important; FDA recommended a four-month efficacy endpoint with 12-month follow-up.
- ViviCella materials indicate the pathway will support a BLA filing and new proprietary labeling if manufacturing-control requirements are met.

12 years

commercial exclusivity

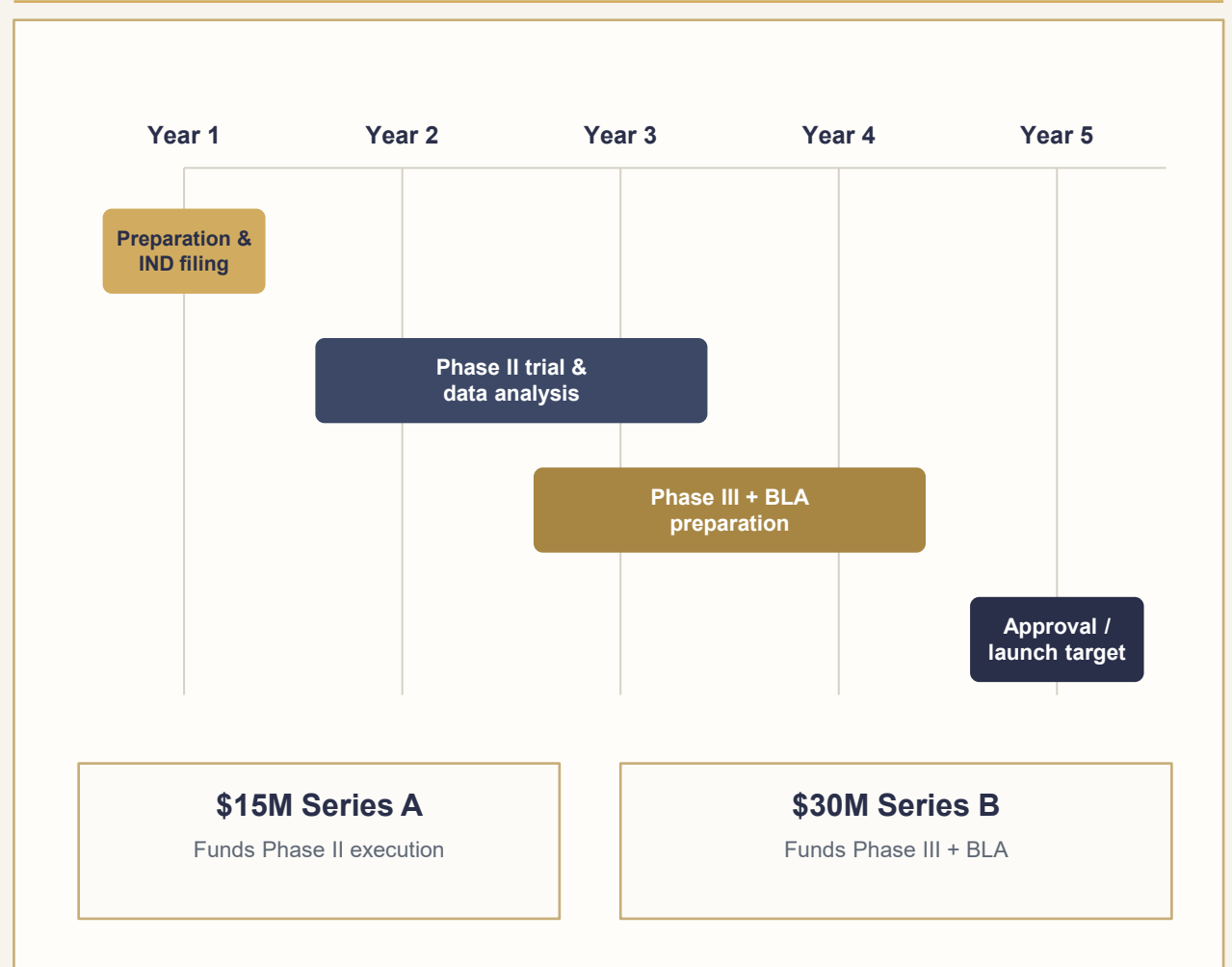
Through 2041 if BLA approved

Achieved

BioEq/Formycon Partnership
Leading Ophthalmic CRO Partnership
Key advisors and influencers on board
Phase II IND approved

Next steps: Phase II kickoff, CMO activation, trial completion and Phase III start.

DEVELOPMENT ROADMAP



PRODUCT / SERVICE OVERVIEW

- First of a kind Repurposed ranibizumab-based anti-VEGF therapy for ocular surface lesions as an innovator.
- Commercial kit supports single-dose physician administration.
- End-user price of \$1,100 per kit with 1–3 treatment assumption in ViviCella materials.

CUSTOMER / COMMERCIAL MODEL

- End users are ophthalmologists and clinics reached through a distributor model.
- ViviCella platform company retains ~85% of end-user pricing.
- Manufacturer receives 30% of CPC gross profit; distributor targets 15% gross margin.

END MARKETS & FOOTPRINT

- U.S. ophthalmology is the lead launch focus for pterygium / pinguecula / pyogenic granuloma.
- High-prevalence geographies below the 40th parallel support focused commercialization.
- Dermatology programs offer adjacent expansion potential through partnerships.

KEY DIFFERENTIATORS

01 Capital-efficient model

Repurposes a market-approved biologic with outsourced supply-chain and fulfillment partners.

02 Compelling cost profile

ViviCella total treatment cost compares favorably with current drop and surgery pathways.

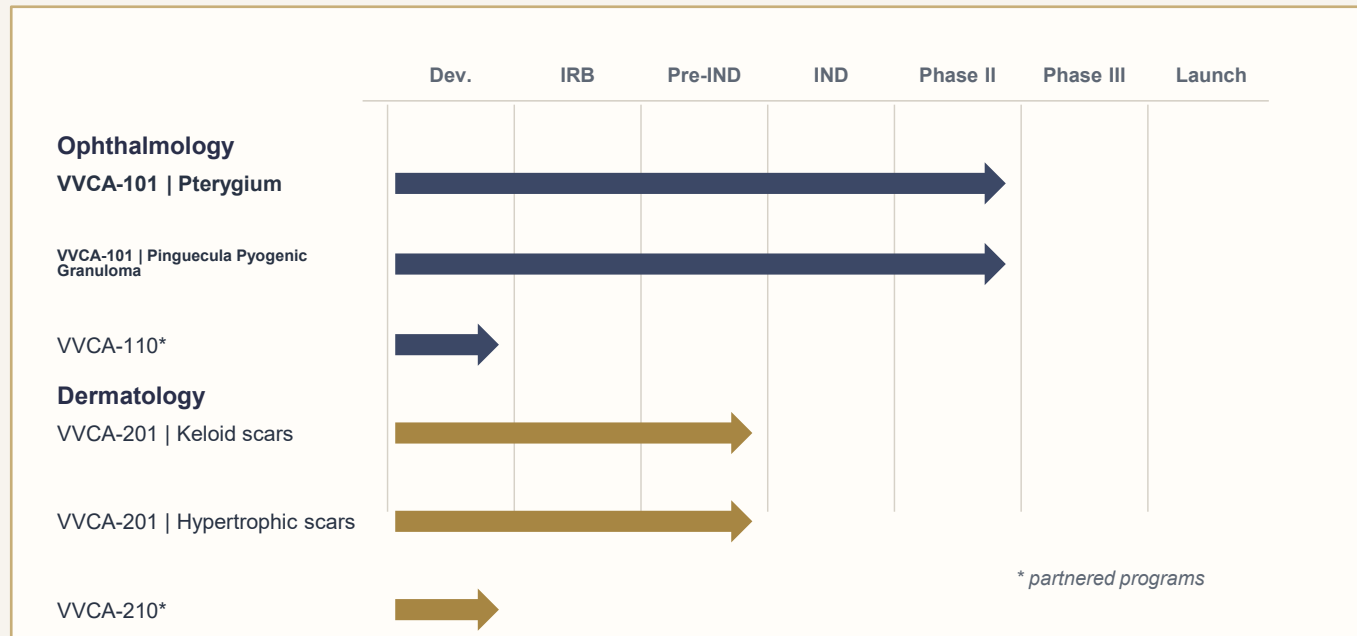
03 De-risked execution

BioEq, Pyramid Pharma Services and IUVO reduce development and manufacturing complexity.

04 Multiple value-creation levers

Lead ophthalmology assets, dermatology pipeline and clear exit pathways after clinical inflection points.

PLATFORM PIPELINE



IP & REGULATORY MOAT

4
issued U.S. patents

2
additional applications

Key Markets Coverage

- Europe
- Japan
- South Korea
- China
- India
- Vietnam

- Patent term in ViviCella materials extends to 2033.
- BLA approval pathway may provide 12 years of commercial exclusivity through 2041.
- Claims span eye and skin uses plus multiple delivery systems.

STRATEGIC PARTNERS

<p>BioEq / Formycon ecosystem</p> <p>FDA-approved biologic sourcing platform supporting ViviCella's ranibizumab-based development strategy.</p>	<p>Pyramid Pharma Services</p> <p>CDMO / fulfillment partner for drug-product labeling, placebo manufacturing and commercial support.</p>	<p>IUVO</p> <p>Ophthalmology-focused CRO with experience across anterior and posterior segment clinical studies.</p>
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FUNDING OVERVIEW

\$15M

Series A

- CRO activation
- FDA Phase II clinical studies
- IP extensions
- Working capital (operations, regulatory / quality, clinical)

\$30M

Series B | Phase III + BLA filing

\$1.59M seed capital

Raised in SAFE notes at a \$20M valuation cap.

ILLUSTRATIVE USE OF FUNDS (2026–2027)

Category	Timeframe	Amount
IP / legal	Year 1 – Year 3	\$500k
Contract / activate CRO	Year 1	\$250k
Prepare biologic clinical supply	Year 1 – Year 2	\$1M
Implement Phase II clinical study	Year 1 – Year 2	\$4.7M
Working capital	Year 1 – Year 3	\$5.5M
Data analysis	Year 2	\$250K
Phase III IND prep	Year 2	\$2.8M
Total		\$15.0M

Key value inflection points

Phase II completion or Phase III entry may support acquisition optionality; BLA approval would imply 12 years of commercial exclusivity through 2041.



Illustrative positioning for a targeted strategic financing and partnering process

Prepared by Intelligenzia Capital Management using user-supplied Vivicella materials.

INTELLIGENTZIA
CAPITAL MANAGEMENT